

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

FACING PA

Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

Information Required of Brokers and Dealers

Washington, D.C. 20549

ANNUAL AUDITED REPORT FORM XATA-5 PART (II MAR 0 6 2002

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SEC FILE NUMBER

REPORT FOR THE PERIOD BEGINNING	01-01-01 MM/DD/YY	AND ENDING 12-31-0) <u>1</u> DD/YY
A. RE	GISTRANT IDENTIFIC	ATION	
NAME OF BROKER-DEALER:			
FIRST CITIZENS FINANCIAL PLU	S, INC.	OFFICIA	L USE ONLY
,		FIRM	1 ID. NO.
ADDRESS OF PRINCIPAL PLACE OF BUS	SINESS: (Do not use P.O. Bo	x No.)	
221 MASONIC ST.			
	(No. and Street)		
DYERSBURG	TENNESSEE	38024	
(City)	(State)	(Zip Code)	
NAME AND TELEPHONE NUMBER OF P	ERSON TO CONTACT IN F	REGARD TO THIS REPORT	en e
J. THOMAS HOPPER		731-285	5-8880
o Thomas horr by		(Area Code — Tele	phone No.)
B. AC	COUNTANT IDENTIFIC	CATION	
INDEPENDENT PUBLIC ACCOUNTANT	whose opinion is contained in	this Report*	
CARMICHAEL DUNN CRESWELL & S	SPARKS PLLC		
	me — if individual, state last, first, middle	name)	
185 N CHURCH	DYERSBURG	TENNESSEE	38024_
(Address)	(City)	(State)	Zip Code)
CHECK ONE:			

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

FOR OFFICIAL USE ONLY

3/20/00

PROCESSED

MAR 2 2 2002

THOMSON FINANCIAL

** Certified Public Accountant

☐ Accountant not resident in United States or any of its possessions.

☐ Public Accountant

OATH OR AFFIRMATION

ī.	J. THOMAS HOPPER, swear (or af	firm) that, to the
best	of my knowledge and belief the accompanying financial statement and supporting schedules pertaining	•
	FIRST CITIZENS FINANCIAL PLUS, INC.	, as of
		•
	DECEMBER 31, 2001 19 , are true and correct. I further swear (or affirm) that neither	
	any partner, proprietor, principal officer or director has any proprietary interest in any account classifien istomer, except as follows:	u soley as mat of
a cu	istomer, except as follows.	•
		
		•
	The first Mary of the Control of the	
	Signature	
	President	
7	Trib	
17	The Market Marke	
₩-	Nytary Public	
	My Commission Expires Mar. 1. 2003	
	AJ Comminssion Expires Mai. 1. 2005	
_	s report** contains (check all applicable boxes):	
₽.	(a) Facing page.	
[X]	(b) Statement of Financial Condition. (c) Statement of Income (Loss).	
₩	(d) Statement of Changes in Financial Condition.	
<u> </u>	(e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.	
<u> </u>	(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.	*
₩	(g) Computation of Net Capital	
	(h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.	
	(i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.	
X	(j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under R	ule 15c3-1 and the
_	Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.	
U,	(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect	to methods of con-
ופלו	solidation. (1) An Oath or Affirmation.	
	그 그는 사람이 되는 그는 그는 사람들이 있는 것이 되었다.	
	A STREET AND THE STRE	the previous audit.
_	(ii) A report describing any material madequacies found to exist of found to have existed since the date of	

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

CARMICHAEL, DUNN, CRESWELL & SPARKS PLLC

Certified Public Accountants

185 N. Church Avenue Post Office Box 574 Dyersburg, TN 38025-0574 731-285-7900 phone 731-285-6221 fax http://www.cpainfo.net

American Institute of Certified Public Accountants Tennessee Society of Certified Public Accountants Private Companies Practice Section - AICPA SEC Practice Section - AICPA Dyersburg, Tennessee
Alamo, Tennessee
Fulton, Kentucky
Henderson, Tennessee
McKenzie, Tennessee
Paris, Tennessee
Jackson, Tennessee
Trenton, Tennessee
Union City, Tennessee

February 21, 2002

Board of Directors First Citizens Financial Plus, Inc. Dyersburg, Tennessee

Members of the Board:

We have recently completed our annual audit of the financial statements of First Citizens Financial Plus, Inc., for the year ended December 31, 2001, and we have submitted our report of that examination. During our audit, we reviewed general operations and internal controls in effect. We have concluded that internal controls are adequate for the protection of the Company's assets and to insure the accurate recording of its transactions.

We appreciate the cooperation of bank personnel during our engagement, and we look forward to serving you again in the future.

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FIRST CITIZENS FINANCIAL PLUS, INC.

FINANCIAL STATEMENTS

December 31, 2001 and 2000

FIRST CITIZENS FINANCIAL PLUS, INC.

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INDEPENDENT AUDITORS' REPORT

Board of Directors First Citizens Financial Plus, Inc. Dyersburg, Tennessee

We have audited the accompanying balance sheets of First Citizens Financial Plus, Inc., as of December 31, 2001 and 2000, and the related statements of income, changes in stockholders' equity, and cash flows for the years then ended. These financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of First Citizens Financial Plus, Inc., as of December 31, 2001 and 2000, the results of its operations and its cash flows for the years then ended in conformity with generally accepted accounting principles.

Our examination was made for the purpose of forming an opinion on the basic financial statements, taken as a whole. The information contained in the Statement of Changes in Liabilities and the Supplementary Information is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the examination of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Dyersburg, Tennessee February 21, 2002

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FIRST CITIZENS FINANCIAL PLUS, INC. BALANCE SHEETS December 31, 2001 and 2000

	<u>2001</u>	2000	
<u>ASSETS</u>			
<u>Current Assets</u>			
Cash in bank	\$ 526,437	\$ 472,698	
Prepaid expense	21,190		
Commissions receivable	9,189_	8,804	
Total Current Assets	556,816	481,502	
Fixed Assets			
Furniture and equipment	41,162	47,257	
TOTAL ASSETS	\$ 597,978	\$ 528,759	
LIABILITIES AND STOCKHOLDERS' EQUITY Current Liabilities Taxes payable Accrued rent Accrued commissions Other liabilities Total Current Liabilities	\$ 15,384 20,713 36,097	\$ 1,072 14,334 6,273 19,990 41,669	
Stockholders' Equity			
Capital stock, \$250 par value - 1,000 shares			
authorized; 807 shares issued and outstanding			
in 2001 and 2000	201,750	201,750	
Additional paid-in capital	280,000	280,000	
Retained earnings	80,131	5,340	
Total Stockholders' Equity	561,881	487,090	
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 597,978	\$ 528,759	

See accompanying notes to the financial statements.

FIRST CITIZENS FINANCIAL PLUS, INC. STATEMENTS OF INCOME Years Ended December 31, 2001 and 2000

	<u>2001</u>	2000
Income		
Commissions earned	\$ 760,316	\$ 950,710
Interest income	19,920	28,939
Total Income	780,236	979,649
Expenses		
Regulatory costs	16,695	13,595
Advertising	23,186	10,926
Commissions	223,229	327,935
Salaries and employee benefits	245,218	238,174
Contract labor	413	8,394
Telephone expenses	13,981	12,679
Affiliation fees	55,069	52,628
Computer services	5,875	5,059
Professional services	3,073	6,879
Rent	15,384	14,334
Repair and maintenance	11,291	9,747
Travel and seminars	3,558	9,754
Dues and subscriptions	3,691	1,023
Freight	2,024	1,715
Supplies	8,480	10,764
Depreciation	11,854	12,931
Postage	8,817	10,482
Utilities	7,138	6,785
Other expenses	13,518	23,425
Total Expenses	672,494	777,229
Net income before income taxes	107,742	202,420
Provision for income tax expense	32,951	75,940
Net Income	\$ 74,791	\$ 126,480
Earnings per share	\$ 92.68	\$ 156.72
Weighted average shares outstanding	807	807

See accompanying notes to the financial statements.

FIRST CITIZENS FINANCIAL PLUS, INC. STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY Years Ended December 31, 2001 and 2000

	Capital Stock	Additional Paid-in Capital	Retained Earnings	Total Stockholders' Equity
Balance - January 1, 2000 Comprehensive income	\$ 201,750	\$ 280,000	\$ 28,860	\$ 510,610
Net income			126,480	126,480
Dividends paid			(150,000)	(150,000)
Balance - December 31, 2000 Comprehensive income	201,750	280,000	5,340	487,090
Net income			74,791	74,791
Balance - December 31, 2001	\$ 201,750	\$ 280,000	\$ 80,131	\$ 561,881

FIRST CITIZENS FINANCIAL PLUS, INC. STATEMENTS OF CASH FLOWS Years Ended December 31, 2001 and 2000

	<u> 2001</u>		2000	
Operating Activities				
Net income	\$	74,791	\$	126,480
Adjustments to reconcile net income to				
net cash used by operating activities:				
Provision for depreciation		11,854		12,931
Increase in prepaid expenses		(21,190)		
Increase (decrease) in accrued expenses		(5,572)		(16,359)
Decrease (increase) in commissions receivable		(385)		38,701
NET CASH PROVIDED BY				
OPERATING ACTIVITIES		59,498		161,753
Investing Activities				
Purchase of fixed assets		(5,758)		(18,242)
NET CASH USED BY				
INVESTING ACTIVITIES		(5,758)		(18,242)
Financing Activities				
Cash dividends paid				(150,000)
NET CASH USED BY				
FINANCING ACTIVITIES				(150,000)
INCREASE (DECREASE) IN CASH AND CASH				
EQUIVALENTS		53,740		(6,489)
Cash and cash equivalents at beginning of year		472,697		479,186
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$	526,437	•	472,697
CAGITARD CAGIT EQUIVALENTS AT END OF TEAR	*	320,431	-	712,031
Supplemental Disclosures of Cash Flow Information:				
Cash paid during the year for:	•	20.500	÷	50.007
Income taxes	\$	39,692	<u>*</u>	58,627

See accompanying notes to the financial statements.

NOTES TO FINANCIAL STATEMENTS December 31, 2001 and 2000

Note 1 - Summary of Significant Accounting and Reporting Policies

The accounting and reporting policies of First Citizens Financial Plus, Inc., conform to generally accepted accounting principles and are summarized as follows:

Organization

The Corporation was chartered on January 28, 1985, in the State of Tennessee as a wholly owned subsidiary of First Citizens National Bank, Dyersburg, Tennessee. The Corporation began operations on June 3, 1985.

Nature of Operations

The Corporation provides securities, brokerage services, and investment advice to customers, primarily located in the West Tennessee area.

Basis of Accounting

The financial statements of the Corporation are presented using the accrual basis of accounting.

Cash and Cash Equivalents

Cash and cash equivalents consist of cash in bank and money market savings.

Fixed Assets

Fixed assets of the Corporation are recorded at cost and are depreciated over their estimated useful lives utilizing the straight-line method.

Advertising Costs

Advertising costs are expensed as incurred.

Note 2 - Income Taxes

First Citizens Financial Plus, Inc., files consolidated federal and state corporation income tax returns with its parent company and records as provision for income tax its proportionate share of the consolidated taxes.

As of December 31, 2001, the financial statement and tax basis of assets and liabilities of First Citizens Financial Plus, Inc., are the same, and as a result, no deferred tax assets or liabilities exist.

FIRST CITIZENS FINANCIAL PLUS, INC. NOTES TO FINANCIAL STATEMENTS (CONTINUED) December 31, 2001 and 2000

Note 3 - Fixed Assets

Fixed assets used in the ordinary course of business are summarized as follows:

	2001	2000
Furniture and equipment	\$ 91,903	\$ 86,144
Less: accumulated depreciation	_ 50,741	_38,887
·	\$ 41,162	\$ 47,257

Note 4 - Broker/Dealer

In late December, 1988, First Citizens Financial Plus, Inc., was accepted as a member with the National Association of Securities Dealers (NASD) and was granted registration as a broker/dealer with the State of Tennessee.

Note 5 - Securities Information Center

As required by the Securities Exchange Commission Act of 1934, under Rule X-17-F-la, First Citizens Financial Plus, Inc., is registered with the Securities Information Center. As of December 31, 2001, the Corporation is in good standing with the Securities Information Center.

Note 6 - Employee Stock Ownership Plan

The employees of First Citizens Financial Plus, Inc., participate in the Employee Stock Ownership Plan and 401K Plan sponsored by the parent company, First Citizens National Bank. The contributions for the years ended December 31, 2001 and 2000 were \$29,840 and \$35,611, respectively.

FIRST CITIZENS FINANCIAL PLUS, INC. STATEMENTS OF CHANGES IN LIABILITIES SUBORDINATE TO GENERAL CREDITORS December 31, 2001 and 2000

	<u>2001</u>	<u>2000</u>
Total Liabilities	\$ 36,097	\$ 41,669
Liabilities Subordinate to General Creditors	\$	

FIRST CITIZENS FINANCIAL PLUS, INC. SUPPLEMENTARY INFORMATION December 31, 2001 and 2000

	<u> 2001</u>	2000
Computation of Net Capital Requirement		
pursuant to Rule 15c3-1 of the Securities Exchange Commission Act of 1934 for Investment Advisory		
Net Capital		
Total Stockholders' Equity	\$ 561,881	\$ 487,090
Net Capital Requirement -		
Greater of \$50,000 or 6.23% of aggregate indebtedness	50,000	50,000
Excess Net Capital	\$ 511,881	\$ 437,090
Aggregate Indebtedness		
Aggregate Indebtedness Accrued liabilities	\$ 36,097	\$ 41,669
Total Indebtedness	\$ 36,097	\$ 41,669
Computation of Net Capital Requirement		
pursuant to Rule 15c3-1 of the Securities Exchange		
Commission Act of 1934 for Broker/Dealer - Note 4		
Net Capital	\$ 561,881	\$ 487,090
Total Stockholders' Equity Less: adjustment for non-allowable items:	φ J01,001	φ 467,090
Other assets	9,469	14,589
Furniture and fixtures	41,162	47,257
Haircuts on securities	8,937	7,974
Net Capital	502,313	417,270
Net Capital Requirement -		
Greater of \$50,000 or 6.23% of aggregate indebtedness	50,000	50,000
Excess Net Capital	\$ 452,313	\$ 367,270
Reconciliation of Net Capital as reported on		
unaudited FOCUS Part II A Filing and Net		
Capital as shown above:		
Net capital per Part II A Filing	\$ 500,722	\$ 417,270
Net Capital	\$ 500,722	\$ 417,270
Aggregate Indebtedness		
Accrued liabilities	\$ 36,097	<u>\$ 41,669</u>
Ratio: Aggregate Indebtedness/Net Capital	7.21%	9.99%
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REPORT ON INTERNAL CONTROL

Board of Directors First Citizens Financial Plus, Inc. Dyersburg, Tennessee

We have audited the financial statements of First Citizens Financial Plus, Inc., for the year ended December 31, 2001 and 2000, and have issued our report thereon dated February 21, 2002. As part of our examination, we made a study and evaluation of the Company's system of internal accounting control to the extent we considered necessary to evaluate the system as required by generally accepted auditing standards. The purpose of our study and evaluation, which included obtaining an understanding of the accounting system, was to determine the nature, timing, and extent of the auditing procedures necessary for expressing an opinion on the financial statements.

We also made a study of the practices and procedures followed by the Company in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and the procedures for determining compliance with the exemptive provisions of rule 15c3-3. We did not review the practices and procedures followed by the Company in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by rule 17a-13 or in complying with the requirements for prompt payment for securities under section 8 of Regulation T of the Board of Governors of the Federal Reserve System, because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities.

Our study and evaluation made for the limited purpose described in the first paragraph would not necessarily disclose all material weaknesses in the system. Accordingly, we do not express an opinion on the system of internal accounting control of First Citizens Financial Plus, Inc., taken as a whole. However, our study and evaluation disclosed no condition that we believe to be a material weakness.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2001, to meet the Commission's objectives.

This report is intended solely for the use of management, the Securities and Exchange Commission, the New York Stock Exchange, and other regulatory agencies which rely on rule 17a-5(g) under the Securities Exchange Act of 1934 and should not be used for any other purpose.

(Mucclear, Dum, Criswell + Spales Duc

Dyersburg, Tennessee February 21, 2002

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